

School of Business, Public Policy and Social Entrepreneurship
Ambedkar University Delhi

Course Outline

Course Code: SBP2MB123

Title: Organizational Behaviour

Type of Course: Core Course

Cohort for which it is compulsory: MBA (First Year)

Cohort for which it is elective: None

No of Credits: 2

Semester and Year Offered: Semester – I (Slot I) July 23, 2018– Sep 28, 2018

Course Coordinator and Team: Richa Awasthy

Email of course coordinator: richa@aud.ac.in

Pre-requisites: None

Aim: Since managers achieve organizational goals through and with the efforts of others, and since organizations are basically social entities, management is mainly a people oriented process. In order to be successful, managers must not only understand why people behave the way they do in organizations both as individuals and in groups, they must also be able to apply their understanding in practical, complex dynamics of the workplace.

Brief description of modules/ Main modules:

Unit 1: What is Organizational Behaviour

Unit 2: Understanding self and others

Unit 3: basic Psychological processes – Learning, Perception, attribution

Unit 4: Motivation: concept and applications

Unit 5: Organizational Processes

Unit 6: Stress Management

Unit 7: Behavioural dimensions in Decision Making

Assessment Details with weights:

Component	Weightage
Mid Term Assessment	30
End Term Assessment	30
Group Presentation	20
Quizzes/ case analysis	20

Reading List:

Greenberg, J. (2011). *Behaviours in Organizations. 10th edition*, PHI Learning Pvt. Ltd.

Luthans, Fred (2008). *Organizational Behaviour. 11th Edition*, McGraw Hill.

Nahavandi, A; Denhardt, R.B; Denhardt, J.V & Aristigueta, M.P. (2015), *Organizational Behaviour*. Sage Publications.

Pareek, Udai (2007). *Understanding Organizational Behaviour. 2nd edition*, Oxford University Press.

Parikh, M. & Gupta, R.K. (2010). *Organizational Behaviour*, McGraw Hill.

Robbins, Stephen P, et.al (2013). *Organizational Behaviour*, 15th edition, Prentice Hall.

Sinha, J.B.P. (2009). *Culture and Organizational Behaviour*, Sage Publications.

ADDITIONAL REFERENCE:

Additional Readings and Cases for each session will be circulated prior to the commencement of the course.